

Sales & Artist Liaison Director – Galerie Barbara Thumm, Berlin

Since 1997 Galerie Barbara Thumm has established a distinct programme and realized ambitious installations not only in the gallery but also in various project spaces in Berlin. The gallery programme emphasizes on representational work, which combines various media and is multifaceted in its artistic strategies. The gallery works with internationally established artists, artist estates as well as with younger positions and has accompanied many of the gallery artists since the beginnings of their careers. Galerie Barbara Thumm has participated regularly at international art fairs.

2020 Gallery Barbara Thumm founded the experimental online platform New Viewings which is based on the idea of an utopian space for artistic production and ideas. Visitors get an overview of current discourses, curators and artist positions. It is also a marketplace.

To strengthen our team we are looking for an experienced Sales and Artist Liaison in full time .

The following activities are included in the scope of duties:

- Activity in sales, support of customers and acquisition of new customers
- Preparation of fairs and be present at fairs
- acting as a primary point of contact for artists and artist estates on all matters
- also responsible for career strategy, studio liaison and exhibitions.

Your qualification and work experience:

- for a few years you have gained professional and practical experience in a gallery or in the art trade.
- in the past years you have further deepened your knowledge and sales activities and acquired additional skills. You have worked for at least three years in a sales position in an internationally oriented gallery in the German-speaking region.
- you have a demonstrable excellent command of German and English, strong communication skills and a feel for the expectations of demanding clients as well as renowned estates, foundations and museums.
- structured work method
- ability to work under pressure
- friendly appearance / positive charisma
- well-groomed appearance
- ability to work in team

What awaits you:

- a small office structure without hierarchical division
- close cooperation within the team
- working with originals
- a salary commensurate with your qualifications and experience (basic salary and success commission) with a permanent full-time position
- an international environment with long-term development prospects of a four-sided management position

We are looking forward to your application including your possible starting date by e-mail to Barbara Thumm for the attention of Sylke Müller-Hasenpflug at bewerbung@bthumm.de.